



CLEAN:FUND

Commercial PACE

Observations
from the
Financial Front Line

PACE IN LA COUNTY



Program

vs.



Finance

- The Loading Order Disaster
- Large project focus = huge first step

THE PACE CHALLENGE: BLENDING LOCAL BENEFIT WITH NATIONAL SCALE

Property Owner	Contractor	Finance	Mortgage Lender	Program
Local	Local	Local bank, credit union	Local bank	City, county
Regional, national	Regional, national	National capital markets	National banks, insurance companies	Multi-county, state

COMMERCIAL PACE: FROM GRANDVIEW TIRE & AUTO TO PROLOGIS



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