

American Council for an Energy-Efficient Economy Ag Forum

Proven Approaches for Successful
9006 Grant Writing
By Brad Oeltjenbruns

The background of the slide features several decorative elements consisting of concentric circles in various shades of blue, resembling ripples in water. These circles are scattered across the lower half of the slide, with a prominent one in the bottom center and others towards the right and bottom edges.

2007 9006 Results

- 99 Applications Submitted
- 8 states
- 93 Applications Approved

Getting Started

- Start Early
- USDA State Websites
 - <http://www.rurdev.usda.gov/ia/rbs.html>
 - <http://www.rurdev.usda.gov/mn/rbs.html>
- Templates
- Not Brain Surgery
- All Applications are **NOT** Created Equal

Project Size and Application Types

➤ Project Size

- <\$200,000 Simplified
- >\$200,000 Full application

➤ Grant Only

➤ Combo Applications

➤ Guarantee Only

- Will not fund large grants as small % of project

Combo Applications

- Additional Application
 - Financials
 - Lender Participation
- Why?
 - Applications Reviewed Every 2 Weeks
 - Scoring Not as Critical
- When I do a Combo
 - Over \$50,000 Project Size
 - Poor Score

Scoring

- Energy replacement or savings 15 pts
Project Under \$50,000 Gets Audit 5 pts

Audit or Estimate of Energy Generated

- Environmental benefits 10 pts
DNR- Iowa Jim Bodensteiner

- Commercially available
Warranty 10 pts

Scoring

- Readiness 15pts
 - Balance of funding
- Small Ag Producer 10pts
 - Small Ag or Rural Small Business
- Simplified 5pts
- Previous Grants 5pts
- Return on investment 10pts

Technical Report

➤ Importance

35 pts

➤ Technical Worksheet- NREL

➤ Answer the Requirements

Final Score

- Maximum Score Energy Efficiency 115pts
- What Score do I Need to Get Funded?

Final Thoughts

- Get started NOW!
- Thank you
- Questions

