



**Financial***Research*  
*Associates, LLC*

**\*\* Revised Agenda\*\***

**THE ENERGY EFFICIENCY FINANCE FORUM**  
***The Next Frontier in Clean Energy Investing***

April 12-13, 2007  
*The New York Helmsley Hotel*  
New York, NY

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**DAY ONE: April 12, 2007**

**8:00 AM**      *Registration and Continental Breakfast*

**9:00 AM**      **Chair's Opening Remarks**  
Dan Reicher, *Director of Climate Change and Energy Initiatives*  
GOOGLE

Bill Prindle, *Deputy Director*  
AMERICAN COUNCIL FOR AN ENERGY-EFFICIENT ECONOMY

**9:15 AM**      **Energy Efficiency: Surveying the Landscape**  
R. Neal Elliott, *Industrial Program Director*  
AMERICAN COUNCIL FOR AN ENERGY-EFFICIENT ECONOMY

Pedro Haas, *Senior Practice Consultant*  
MCKINSEY & CO.

**9:45 AM**      **Executive Roundtable:**  
**Successes, Failures and Outlook for Financing Energy Efficiency**

**Moderator:**  
Dan Reicher, *Director of Climate Change and Energy Initiatives*  
GOOGLE

**Panelists:**  
Andy Karsner, *Assistant Secretary for Energy Efficiency and Renewable Energy*  
U.S. DEPARTMENT OF ENERGY

Neil Petchers, *President*  
NORESKO

Dan Adler, *Vice President*  
CALIFORNIA CLEAN ENERGY FUND

Doug Foy, *former Massachusetts Secretary of*  
THE OFFICE FOR COMMONWEALTH DEVELOPMENT

**Respondent**

Peter Fox-Penner,  
THE BRATTLE GROUP

**10:45 AM**    *Refreshment Break*

**11:00 AM**    **Venture Capital Roundtable:  
Investment Opportunities in Energy Efficiency Technologies**

**Moderator:**

F. Henry “Hank” Habicht II, *Managing Director*  
SAIL VENTURES

**Panelists:**

Joyce Ferris, *Managing Partner*  
BLUE HILL PARTNERS

Nancy Floyd, *Co-Founder and Managing Director*  
NTH POWER

Chuck McDermott, *General Partner*  
ROCKPORT CAPITAL

Philip J. Deutch, *Managing Partner*  
NGP ENERGY TECHNOLOGY PARTNERS

**12:00 PM**    **Luncheon Keynote Address:**

Amory Lovins, *CEO*  
ROCKY MOUNTAIN INSTITUTE

**1:15 PM**    **Project Finance Roundtable:  
Financing Energy Efficiency Projects**

**Moderator:**

Dan Reicher, *Director of Climate Change and Energy Initiatives*  
GOOGLE

**Panelists:**

Kevin Walsh, *Managing Director*  
GE ENERGY FINANCIAL SERVICES

John G. Ravis, *Vice President*  
TD BANKNORTH PROJECT FINANCE

Peter Liu, *Initial Founder and Vice Chairman*  
NEW RESOURCE BANK

Chuck Goldman, *Group Leader, Markets and Policy Group*  
LAWRENCE BERKELEY NATIONAL LABORATORY

**2:15 PM**

**Technology Showcase:  
New Developments in Energy Efficiency Technologies**

**Moderator:**

R. Neal Elliott, *Industrial Program Director*  
AMERICAN COUNCIL FOR AN ENERGY-EFFICIENT ECONOMY

**Panelists:**

**Combined Heat & Power**  
Sean Casten, *President & CEO*  
RECYCLED ENERGY DEVELOPMENT LLC (RED)

**HVAC Innovations**

Mike Thompson, *Environmental Affairs Director*  
TRANE

**Solid-State Lighting**

Jim Brodrick, *Solid State Lighting Portfolio Manager*  
U.S. Department of Energy

**Building Technologies**

Stephen Selkowitz, *Head, Building Technologies Department*  
LAWRENCE BERKELEY NATIONAL LABORATORY

**Monitoring and Communication Technologies**

Dan Delurey, *Executive Director*  
DEMAND RESPONSE AND ADVANCED METERING COALITION (DRAM).

**3:30 PM**

*Refreshment Break*

**3:45 PM**

**Panel Discussion  
Innovative Financing Structures and Business Models**

**Moderator:**

Ed Feo, *Partner*  
MILBANK, TWEED, HADLEY & MCCLOY, LLP

**Panelists:**

Jeff Eckel, *President & CEO*  
HANNON-ARMSTRONG

Stephen Cowell, *Chairman and CEO*  
CONSERVATION SERVICES GROUP

Robert Pratt, *Sr. Vice President, Climate Change/Energy*  
KENDALL FOUNDATION

Richard Cowart, *Director*  
REGULATORY ASSISTANCE PROJECT

**DAY TWO: April 13, 2007**

**8:00 AM** *Continental Breakfast*

**8:30 AM** **Chair's Recap of Day One**

Dan Reicher, *Director of Climate Change and Energy Initiatives*  
GOOGLE

Bill Prindle, *Deputy Director*

AMERICAN COUNCIL FOR AN ENERGY-EFFICIENT ECONOMY

**8:45 AM** **Keynote Address**

James E. Rogers, *President and CEO*  
DUKE ENERGY

Jon Wellenhoff, *Commissioner*

FEDERAL ENERGY REGULATORY COMMISSION

**9:45 AM** **Monetizing Energy Efficiency: Environmental Credits, White Tags and Beyond**

**Moderator:**

Bill Prindle, *Deputy Director*

AMERICAN COUNCIL FOR AN ENERGY-EFFICIENT ECONOMY

**Panelists:**

Mel Jones, *CEO*

STERLING PLANET, INC.

Steve Baden, *Executive Director*

RESNET

Steven Schiller

SCHILLER CONSULTING

Michael Winka, *Director*

OFFICE OF CLEAN ENERGY NJBPU

**10:45 AM** *Refreshment Break*

**11:00 AM** **Institutional Investor Roundtable:**

**Perspectives on Investing in Energy Efficiency**

**Moderator:**

Everett Smith III, *Chief Financial Officer*

NEW ENERGY CAPITAL

**Panelists:**

Scott Barrington, *Director of Private Equity*

PIPER JAFFRAY PRIVAL CAPITAL

Thomas Martin, *Vice President*  
PACIFIC CORPORATE GROUP

Andrew Musters, *Partner, Alternative Investments*  
ROBECO

**12:00 PM**    **Luncheon Keynote**  
The Honorable Hillary Rodham Clinton  
U.S. SENATE – *Invited*

**1:15 PM**    **What is Corporate America Doing to Invest in Energy Efficiency?**

**Moderator:**  
Brian Castelli, *Executive Vice President*  
ALLIANCE TO SAVE ENERGY

**Panelists:**  
Peter Molinaro, *VP Government Affairs*  
THE DOW CHEMICAL COMPANY

James Stanway, *Sr. Dir. Global Supplier Initiatives - Energy*  
WAL-MART ENERGY DEPARTMENT

Rick Meidel, *Vice President, Power Projects*  
EXXONMOBIL POWER & GAS SERVICES, INC

**2:15 PM**    *Refreshment Break*

**2:30 PM**    **Investing in Energy Efficiency Through ‘Green’ Building Technologies and Projects**  
James R. Green, CPE, LEED Accredited Professional, *VP Engineering*  
GERALD HINES COMPANY

John Beldock, Ph.D., *President & CEO*  
ECOBROKER INTERNATIONAL

Fiona Cousins, *Principal*  
ARUP

**3:30 PM**    **Keynote Panel Discussion:**  
**The Role of Utilities and Regulators in Energy-Efficiency Investing**  
John Rowe, *Chairman and CEO*  
EXELON

Patrick Henry Wood III, *former Chairman, Federal Energy Regulatory Commission*  
WOOD3 RESOURCES

Peter R. Smith, *President*  
NEW YORK STATE ENERGY RESEARCH AND DEVELOPMENT AUTHORITY

**4:30 PM**    **Chair’s Closing Remarks**  
*Conference Concludes*